

Respectfully to:

- Shipping lines / Agents;
- Customers

Saigon Newport Corporation (SNP) would like to express our sincere thanks to shipping lines/agents and customers who have trusted and used our services for years.

In accordance with directions from competent authorities, moving cargoes from Cai Mep to Ho Chi Minh City are restricted so as to mitigate burden on transport network and ports in Ho Chi Minh City, as well as encourage customers to take delivery at and accustom to ports in Cai Mep, accelerate exporting-importing in this area. Besides, in recent months, generally all seaports in Vietnam and particularly Tan Cang - Cat Lai Terminal (Cat Lai) is trying to resolve a large volume of import containers with plastic/paper scrap which were discharged from vessels and are pending for customs clearance. As a result, these containers dwell at container yard, causing temporal over-capacity at Cat Lai and seriously affecting performance of ports, shipping lines, customers and overall exporting-importing in Southern area. In order to regulate cargoes, guarantee sufficient yard capacity to maintain steady operations at Cat Lai and export-import services, SNP will implement measures below:

Surcharge is applied for laden import containers which are discharged from vessels at other ports (except for Tan Cang Hiep Phuoc Terminal), then transported to Cat Lai (final destination) for delivering to customers.

Adjust timeline for lift-on charges of laden import containers, customers are recommended to pick up containers as soon as possible. Charge rate for each tier is unchanged.

The aforementioned measures are defined in Appendix 01 to prevailing Service charges at Cat Lai, issued in accordance with Decision No. 989/QĐ-TCT (attached herewith).

We look forward to your continued cooperation and support.

Best regards./.

Recipients:

- As above;
- Archive: B&P Dept.; D03.

**O/B GENERAL DIRECTOR
VICE GENERAL DIRECTOR**

(Signed & stamped)

Ngô Trọng Phan